

FY20 Educational & General (E&G) Campus Budget Discussion

November 26, 2018



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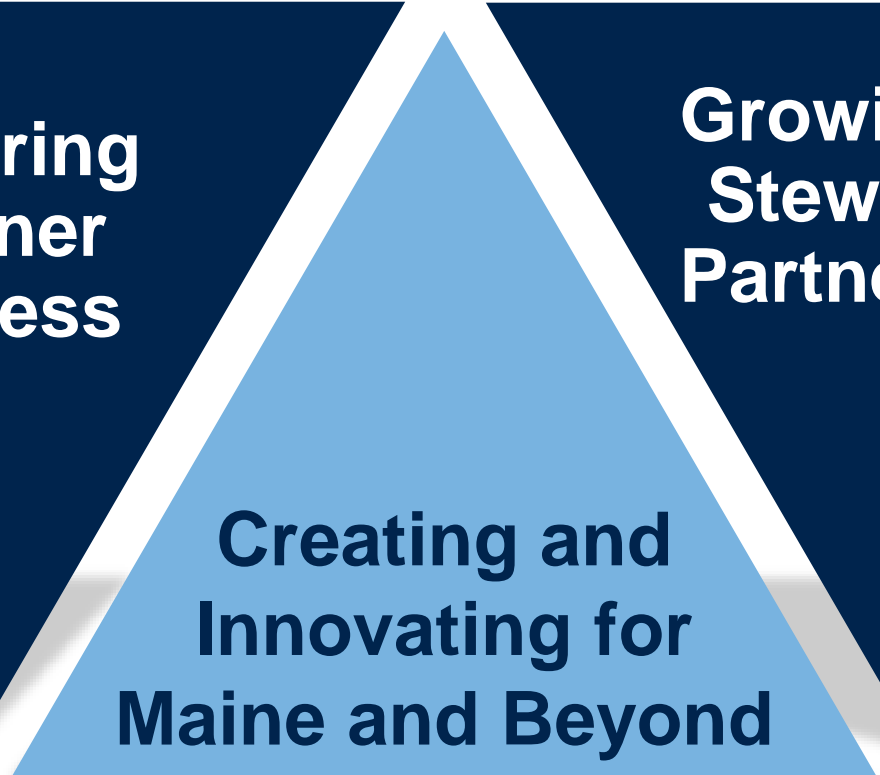
Chief Business Officer



Our Strategic Values Drive our Budget



**Fostering
Learner
Success**



**Creating and
Innovating for
Maine and Beyond**



**Growing and
Stewarding
Partnerships**





The Board of Trustees draft “Declaration of Strategic Priorities” also will drive budget



**Fostering
Learner
Success**

- Advancing workforce readiness
- Increasing Maine educational attainment



**Creating
and Innovating
for Maine and
Beyond**



- Advancing economic development
- Align academic programs and innovation to drive student success



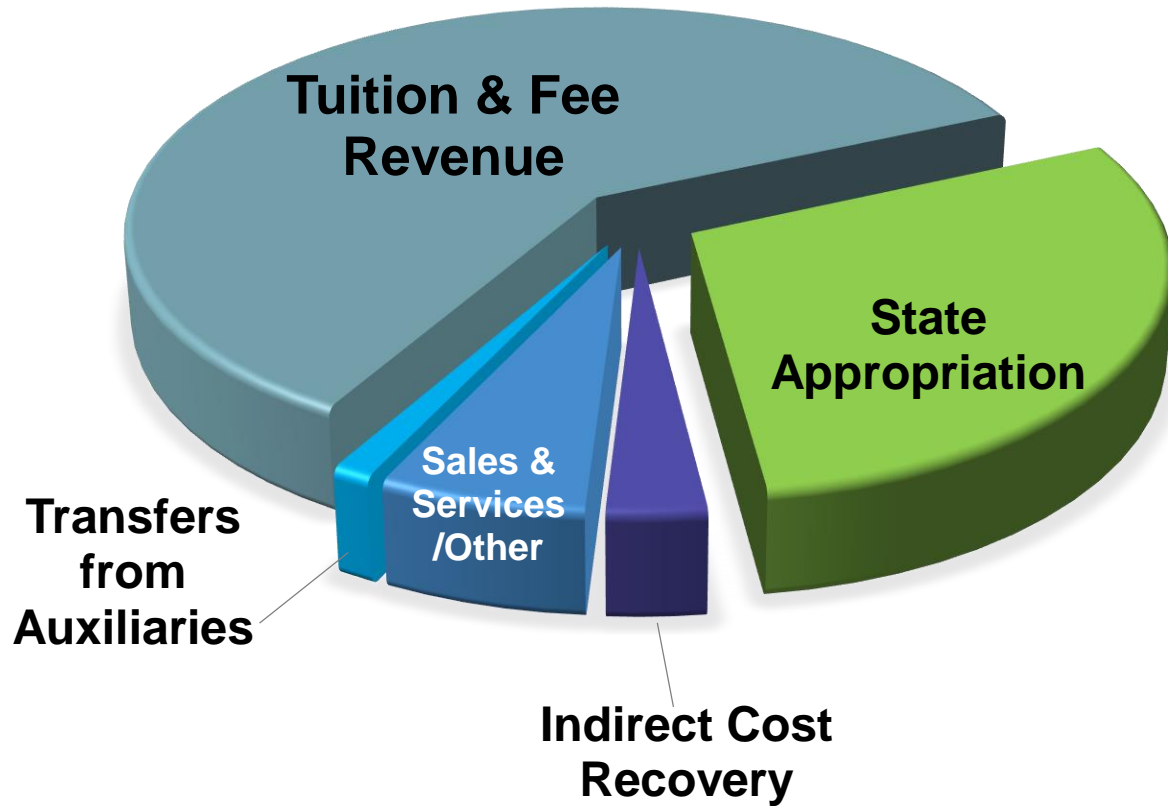
**Growing and
Stewarding
Partnerships**

- Align innovation to drive employer responsiveness
- Maintain competitiveness and sustainability to meet critical State needs

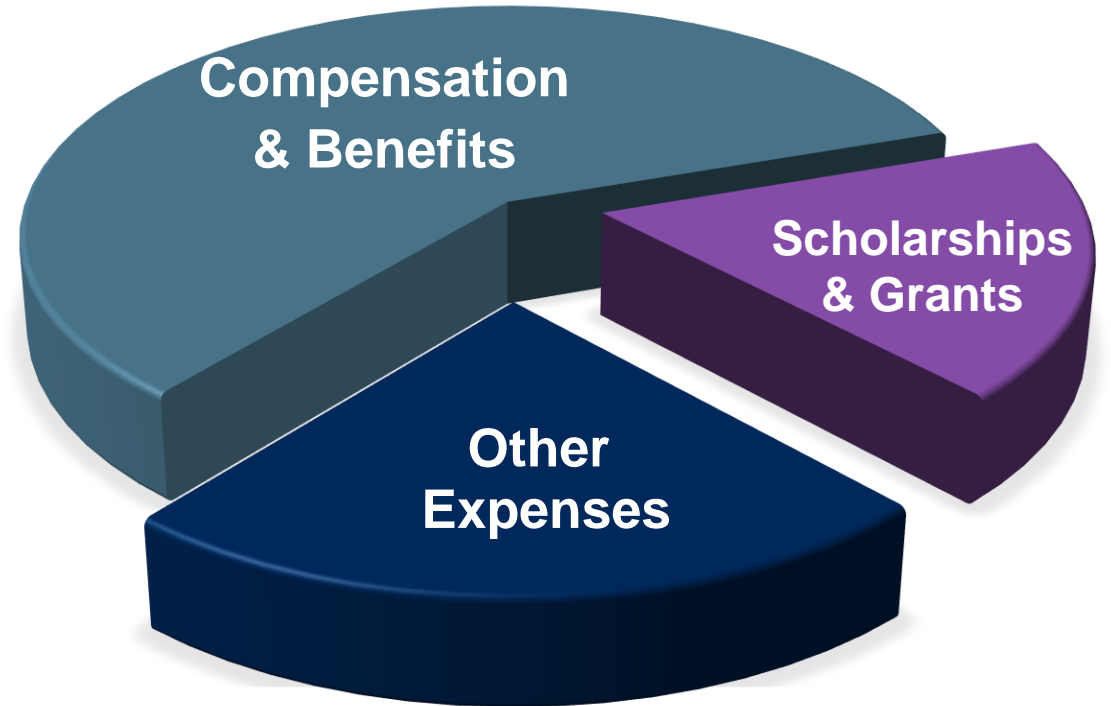


FY19 Educational & General Budget (E&G)

Revenue



Expense

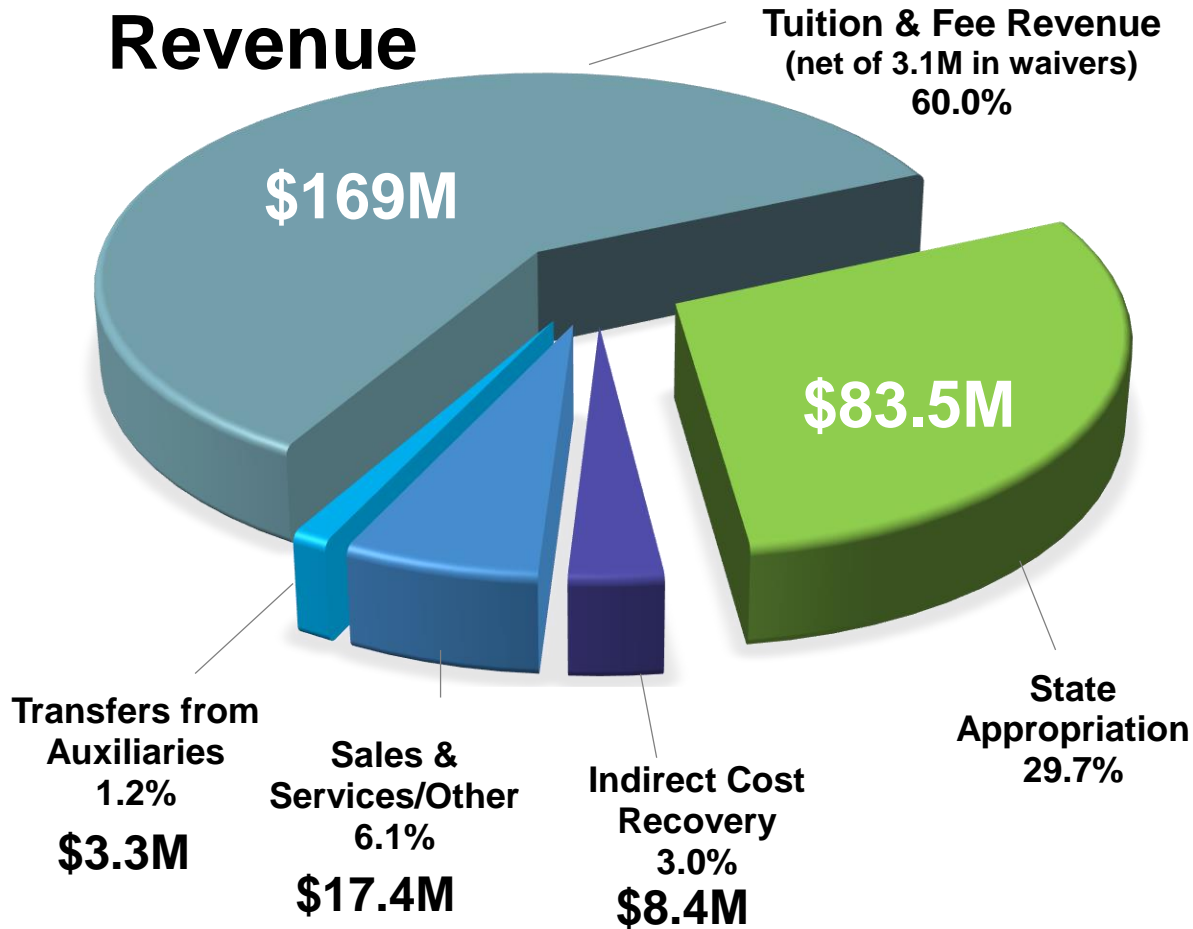




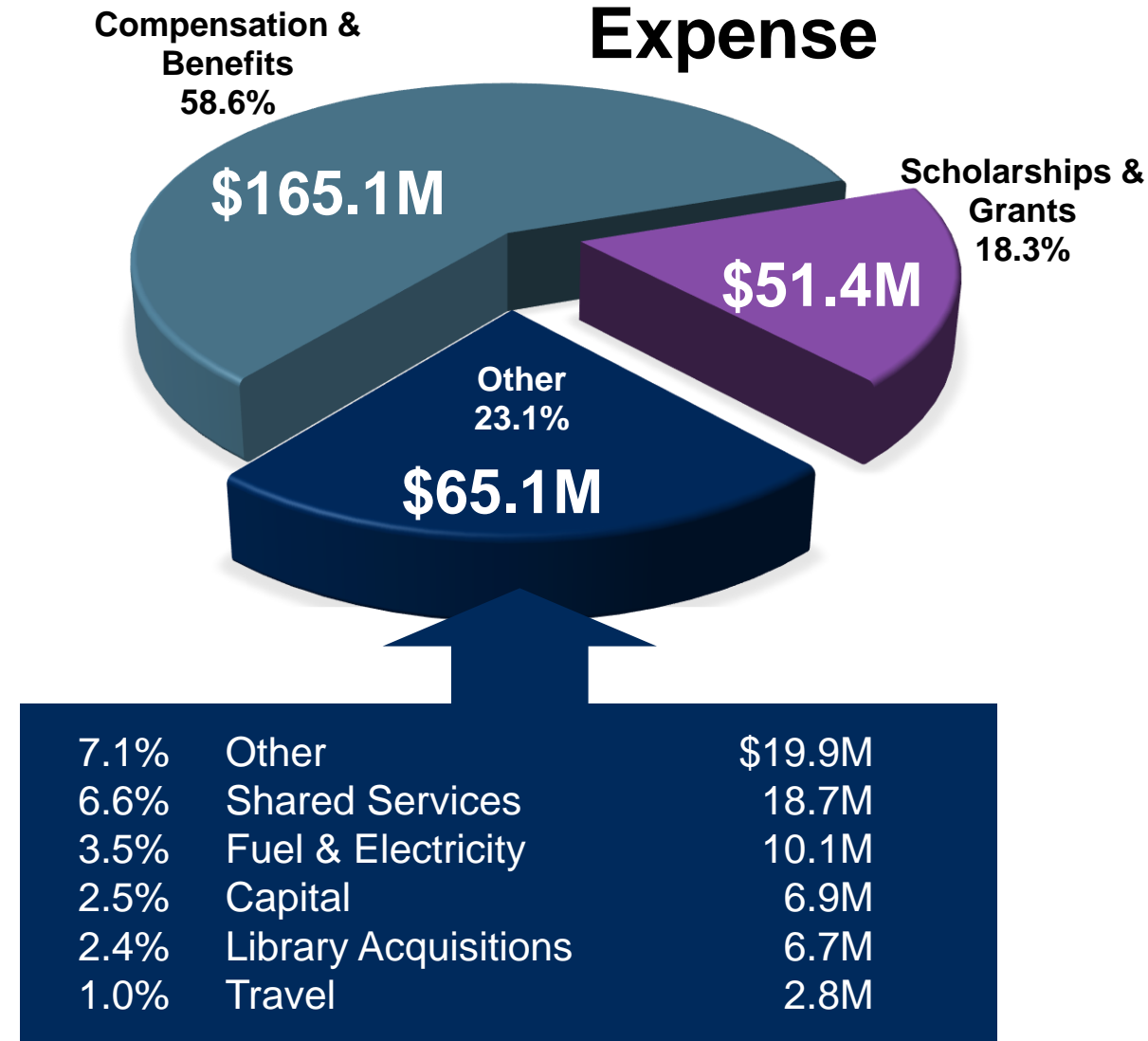
FY19 Educational & General Budget (E&G)

Total: \$281.6M

Revenue

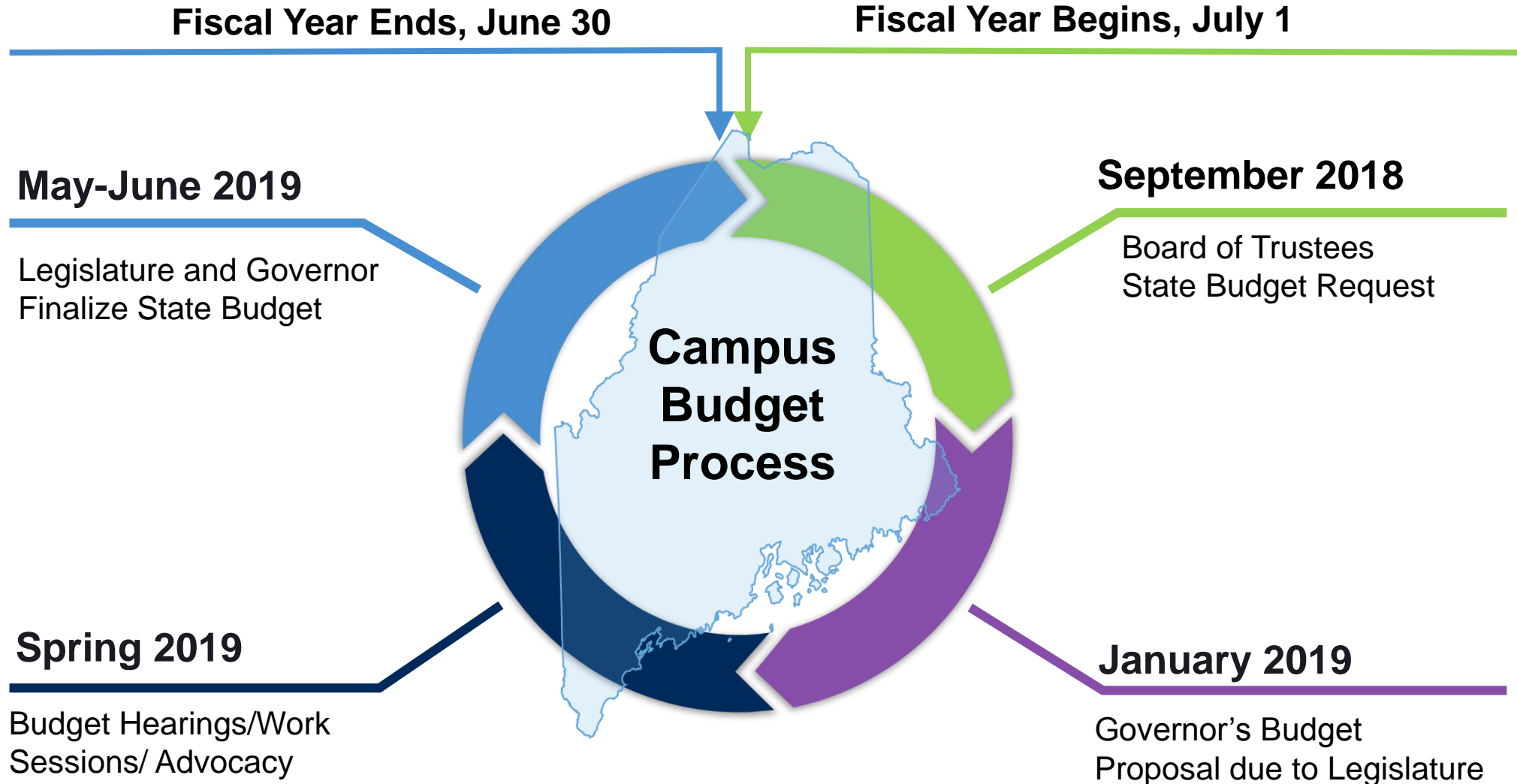


Expense



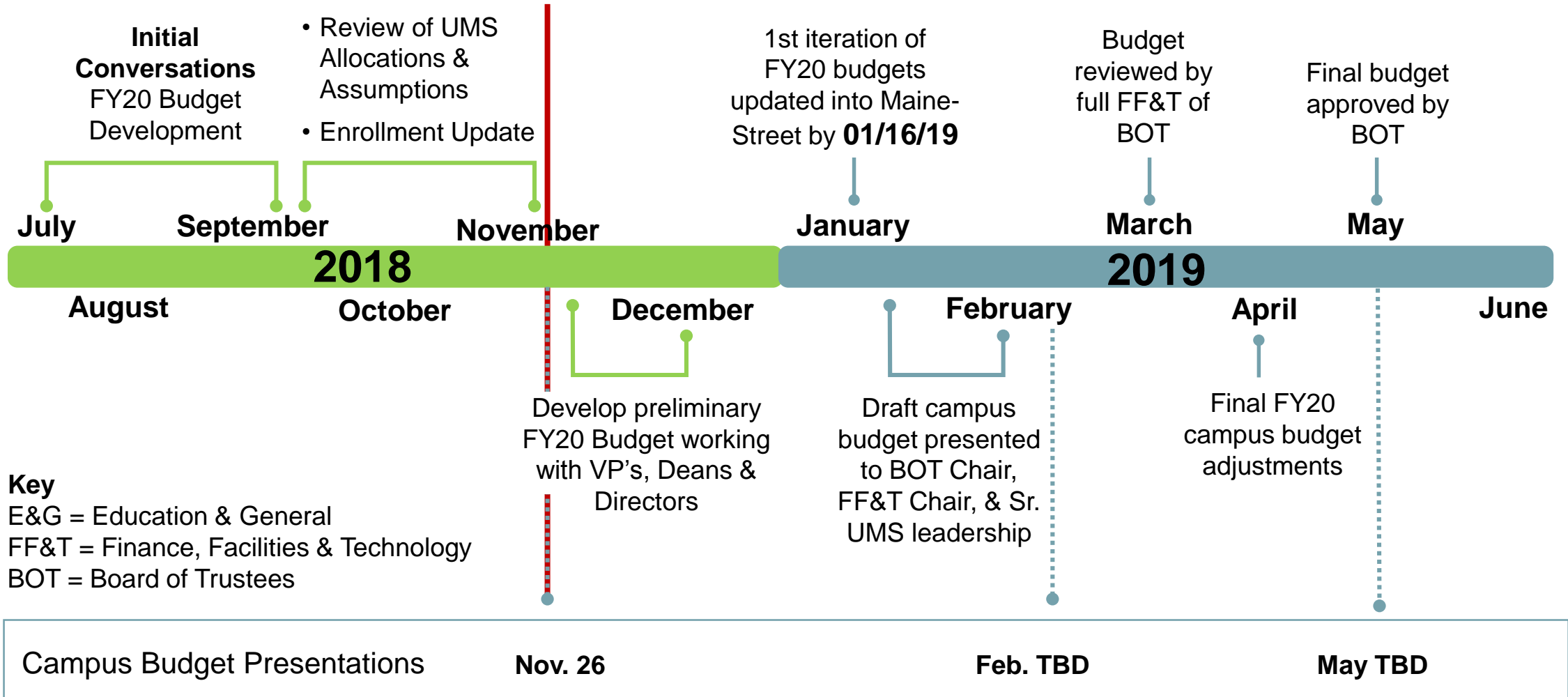


UMaine Budget Process within State of Maine Budget Cycle



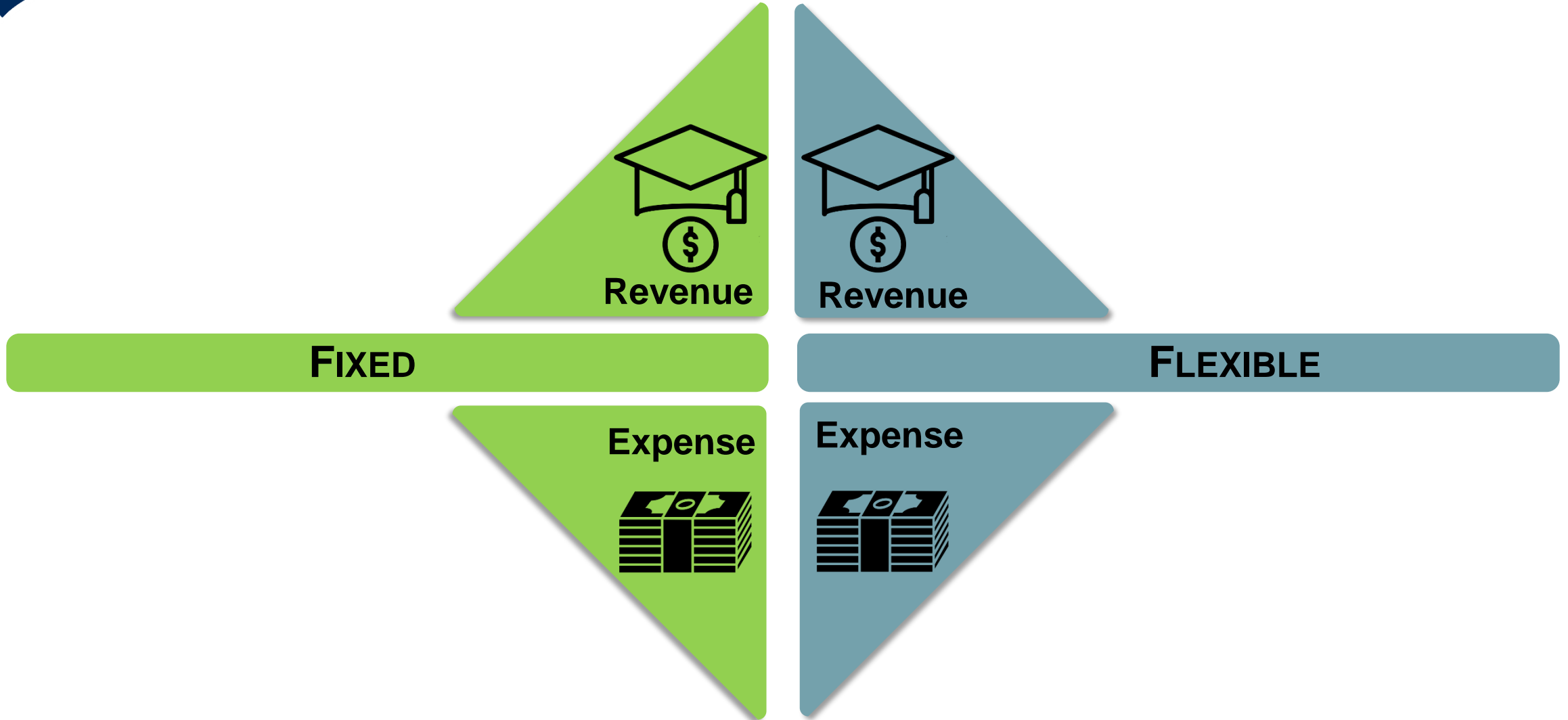


FY20 UMaine Budget Timeline





FY20 Incremental Revenue and Expense Budget Levers



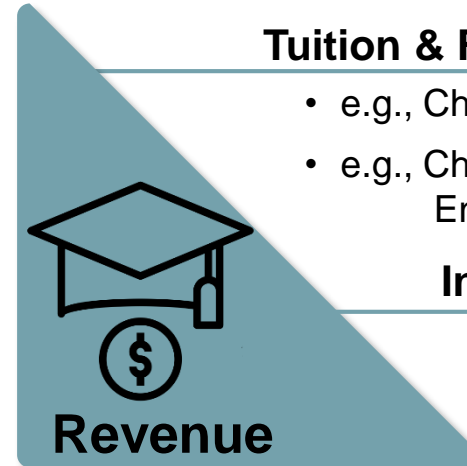
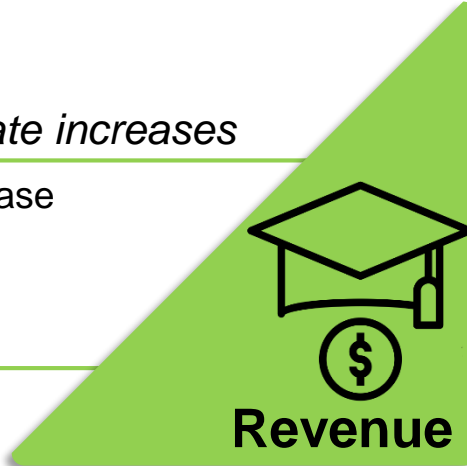


FY20 Incremental Revenue and Expense Budget Levers

Tuition & Fees due to projected rate increases

- e.g., In-State & Out-of-State Increase

State Appropriation Increase



Tuition & Fees due to enrollment adjustments

- e.g., Changes to In-State & Out-of-State Enrollment
- e.g., Changes to Undergraduate & Graduate Enrollment

Indirect Cost Recovery

- e.g., Increased Grant Funding

Auxiliary Enterprise Transfer

FIXED

Compensation - Contractual

- Projected Salary & Wage
- Negotiated Increases & Benefits

Operational Increases

- e.g., University Shared Services
- e.g., Maintenance of Facilities / Utilities



FLEXIBLE

Expense



Position Related Increases

- e.g., Transition Academic One-time to Base
- e.g., GTA Stipend Increases & Partner Accom.

Operational Increases

- e.g., Library Acquisitions

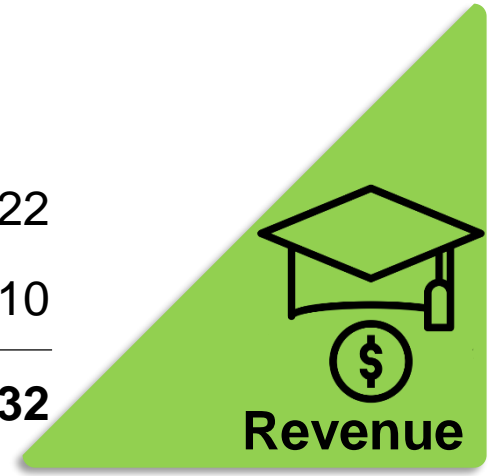
Scholarships & Grants

- e.g., Scholarship Increases (Including Flagship, Need-based, Maine Match, Athletics, etc.)



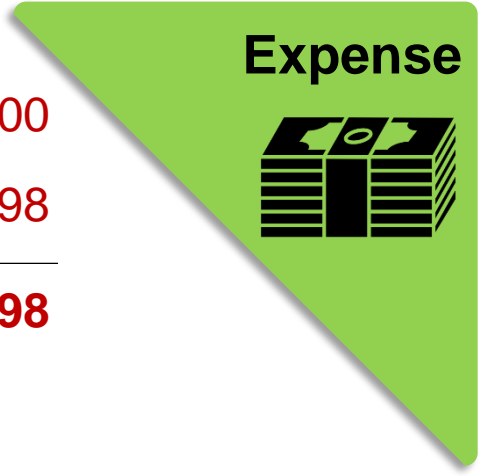
FY20 Fixed Levers (Incremental changes to FY19)

<u>Tuition & Fees <i>due to projected rate increases</i></u>	\$3,808,222
<u>State Appropriation Increase</u>	401,110
Subtotal	\$4,209,332



FIXED

<u>Compensation - Contractual</u>	- \$4,017,500
<u>Operational Increases</u>	-1,850,298
Subtotal	- \$5,867,798





FY20 Flexible Levers (Incremental changes to FY19)

our opportunities to do new things



Revenue

Tuition & Fees <i>related to enrollment adjustments</i>	\$5,323,829
Indirect Cost Recovery (ICR)	500,000
Auxiliary Enterprise Transfer	300,000
Subtotal	\$6,123,829

FLEXIBLE

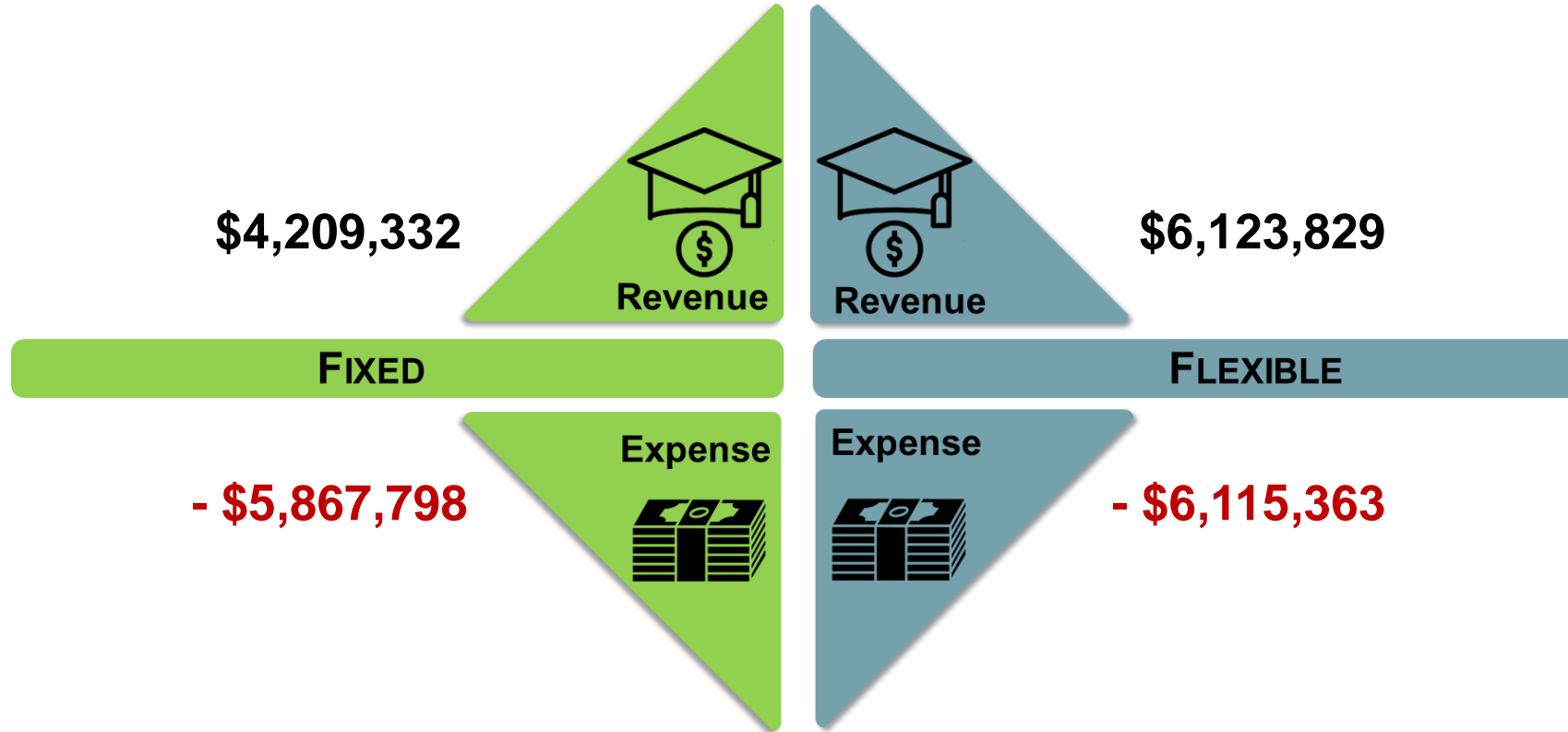
Expense



Position Related Increases	- \$1,175,363
Scholarships & Grants	- 4,690,000
Operational Increases	- 250,000
Subtotal	- \$6,115,363



Bringing it all Together – Today’s Story as of 11/26/18



FY20 Incremental Structural Gap (revenues minus expenses)

Fixed plus Flexible Revenue	}	\$10,333,161
Fixed plus Flexible Expense		-11,983,161
		- \$ 1,650,000



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FY20 Flexible Levers (Incremental changes to FY19)

our opportunities to do new things



Revenue

Tuition & Fees *related to enrollment adjustments* \$5,323,829

Indirect Cost Recovery (ICR) 500,000

Auxiliary Enterprise Transfer 300,000

Subtotal \$6,123,829

FLEXIBLE

Expense



Position Related Increases - \$1,175,363

Scholarships & Grants - 4,690,000

Operational Increases - 250,000

Subtotal - \$6,115,363



What if Scenarios

our opportunities to do new things

Enrollment Changes	First-Year Enrollment	Increased 1st Year Retention	Incremental Revenue Increase	Changed Structural Gap
	→ 2,350			- \$1,650,000
	→ 2,400		\$ 804,115	- \$ 845,885
	→ 2,400	+ 3%	\$1,917,657	\$ 267,657

Grant Related Changes	Grant Expenditures	Increased Expenditures	Incremental ICR	Changed Structural Gap
	→ \$49,343,151			
→ \$49,843,151		\$500,000	\$ 100,000	\$ 367,657

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THE UNIVERSITY OF
MAINE

Questions



November 26, 2018