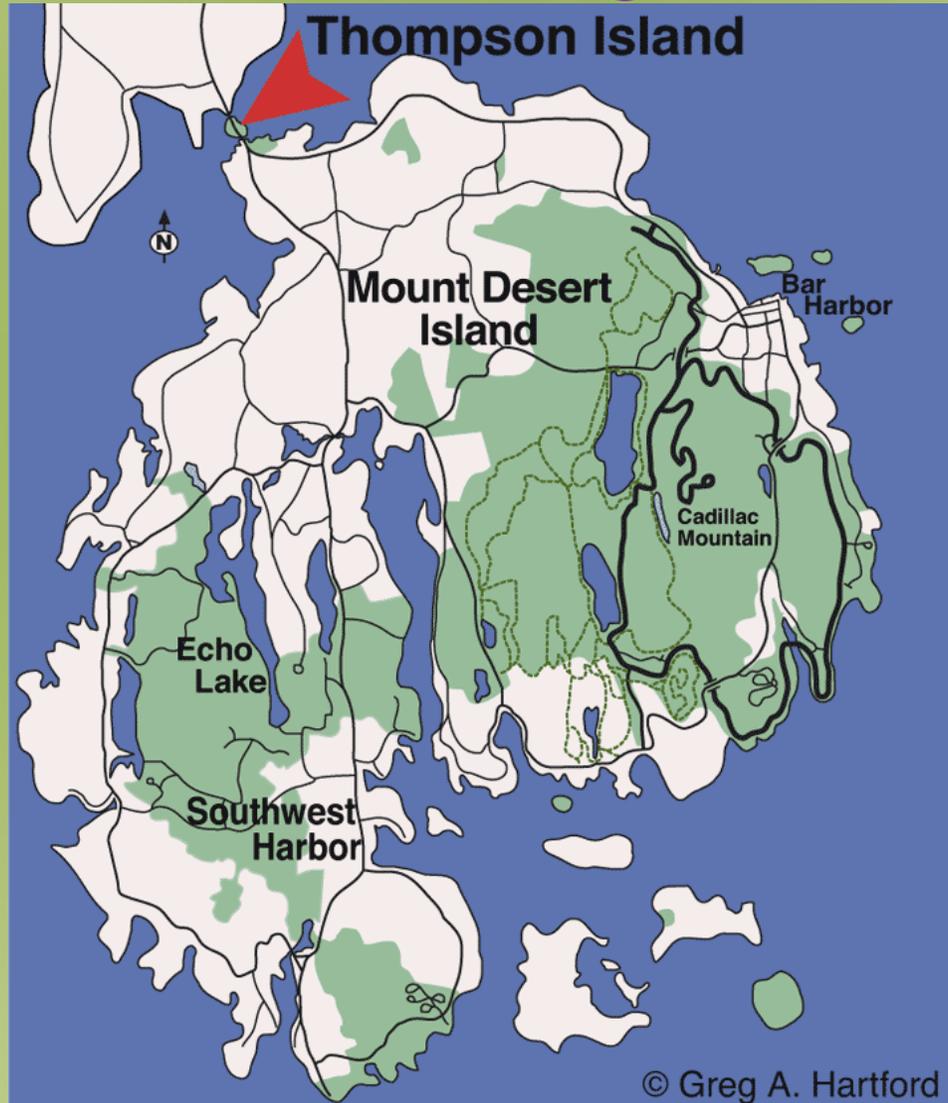


# Sustainable Communities --- Affordable Housing Solutions



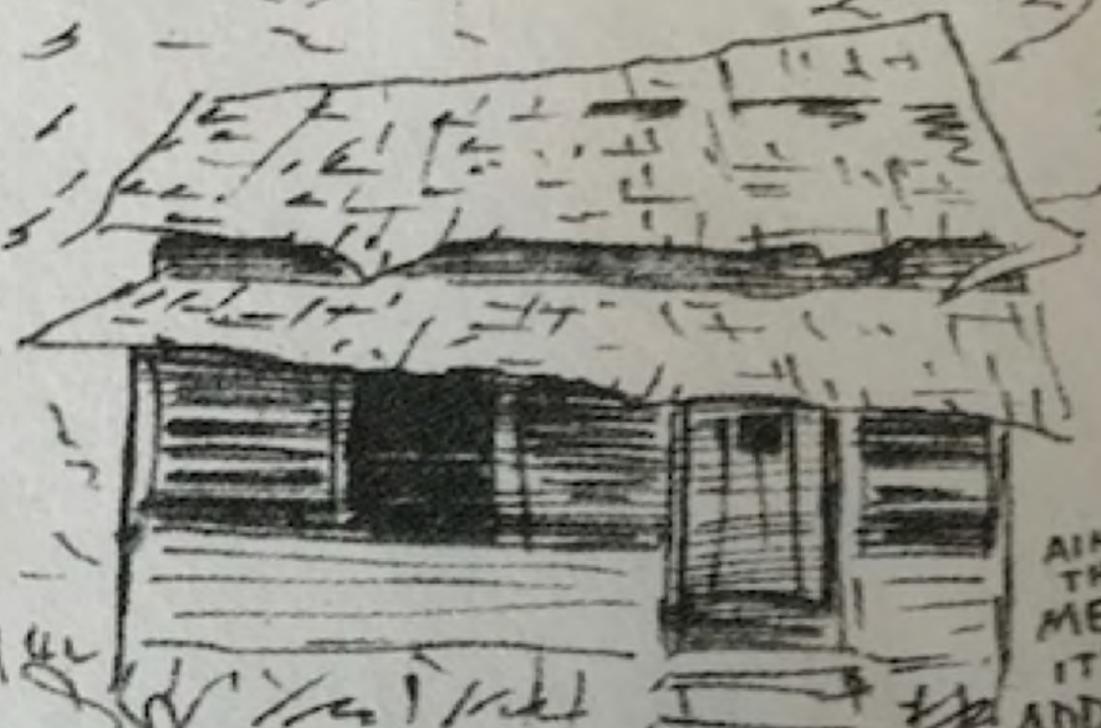
PROPERTY VALUE IN MAINE  
LOCATION ... LOCATION ... LOCATION

A SHACK



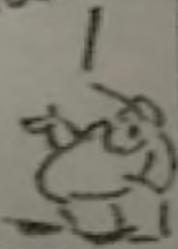
IN THE REST OF MAINE  
WORTHLESS

A SHACK



ON MDI  
PRICELESS

AIN'T  
THE  
MESS,  
IT'S THE  
ADDRESS



3/4  
M



# Unaffordable Homes on MDI

From 2000-2016  
median **home values** on the island  
increased by more than 120%,  
while median **income**  
increased by only 44%.



Median Home Price - \$317,000  
Income to Afford Median - \$91,000  
Median MDI Income - \$53,000  
Median Affordable Price - \$185,000

84% of homes sold on MDI in 2017 were  
not affordable for median income  
households.



## The Fabric of Our Communities is Thinning

- At the end of the workday a river of talent and vitality flows, as (3400) in their cars and pickups off the island to their homes in other communities across four surrounding counties. Their children don't fill MDI schools; their families may not shop on the Island; they won't have the time to participate in our civic life---like joining school boards and volunteer fire departments, or worship at our churches.
- Commuters face higher travel costs, bumper to bumper in summer season; losing family time; 2<sup>nd</sup> jobs; children enrolled in school, distant from parents; adds to more rural sprawl; producing more C02,
- Due to the shortage of affordable housing, employers find it is more challenging to recruit and retain the best qualified personnel.

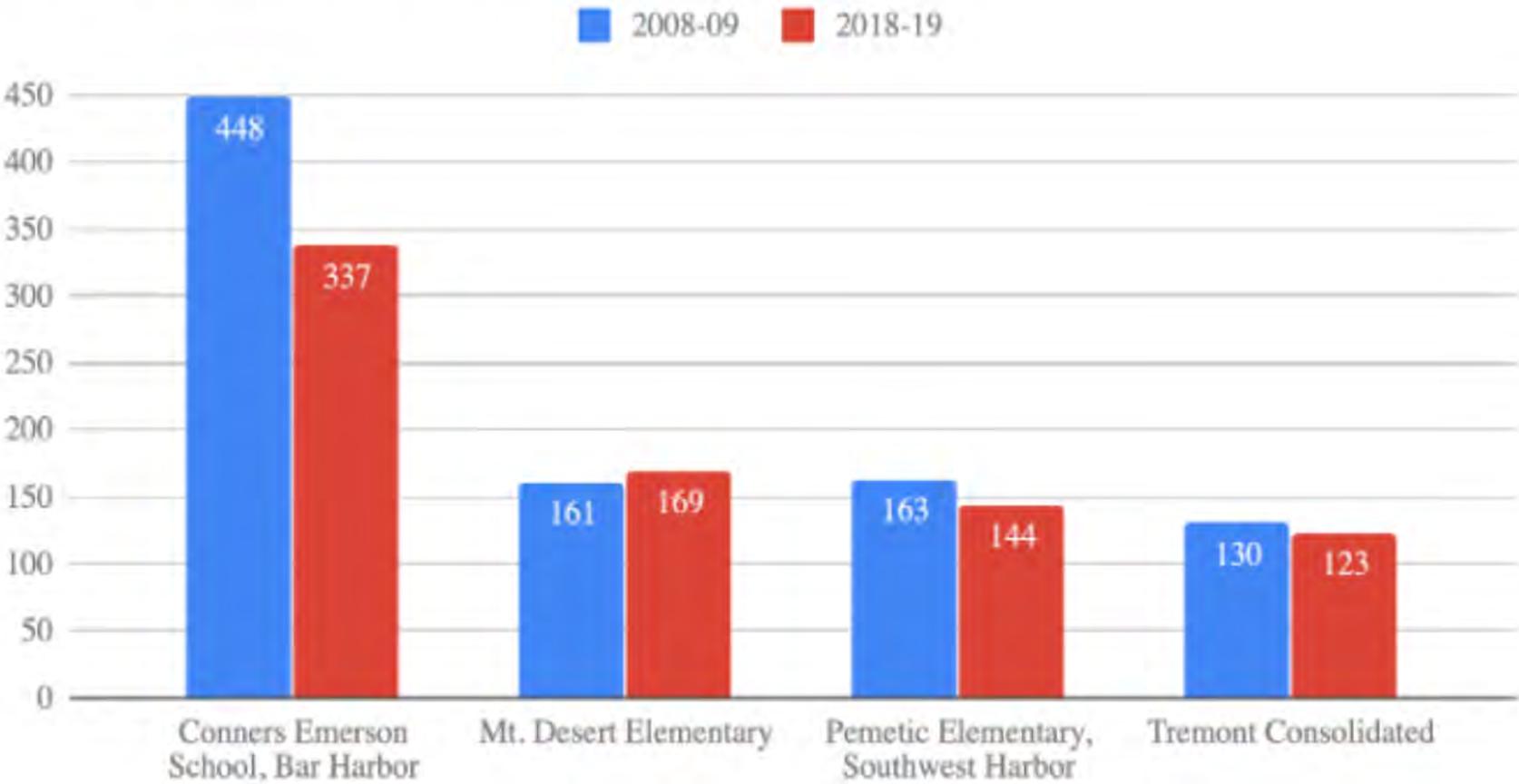


# Year-round housing stock shrinking, while seasonal housing units growing

- ▶ About 36% of housing units on MDI are now seasonal units.
- ▶ 60% of new housing construction is built for seasonal, recreational, or occasional owners (227% increase such units 2000-2010).
- ▶ Seasonal Businesses are purchasing downtown neighborhood houses for seasonal employees---reducing housing for year-round employees.
- ▶ Retirees and seasonal residents purchasing, above market value, houses in historical year-round neighborhoods.
- ▶ Short-term vacation weekly and daily rentals has reduced the inventory of year-round rental housing, and pushes upward pressure on housing costs.
- ▶ Popular websites, like Airbnb, attracts short term rentals affecting Bar Harbor in ways previously not contemplated. Non-resident owners---companies are buying Bar Harbor downtown (former year-round worker) houses to rent.

# Enrollments Declining

## K-8 school enrollment on MDI



K-8 school enrollment (Source: Maine Department of Education)



# Community Land Trusts: Permanently Affordable Housing

Island Housing Trust  
promotes viable  
year-round island communities  
by advancing permanent workforce housing  
on Mount Desert Island.



# How We Accomplish Our Mission at IHT

## How We Accomplish Our Mission

IHT...

- Builds Neighborhoods
- Develops Partnerships
- Provides Bridge Funding
- Solicits and Accepts Land and House Donations



## Island Housing Trust—founded in 2003

- Since 2008 IHT created 41 homeownership opportunities for families and individuals working on MDI.
  - Since 2011 IHT has provided more than \$400,000 in bridge funding for 15 homes
- 

```
graph TD; A((Negotiate Purchase Price  
Willing Seller,  
Willing Buyer)) --> B((Buyer works with lender to  
determine financing gap)); B --> C((Buyer & IHT  
come to agreement on  
funding. Buyer  
accepts covenants)); C --> D[• Buyer's eligibility requirements confirmed  
• HOAP funding amount approved  
• Affordability covenants put in place.]; D --> E[HOME OWNERSHIP];
```

**Negotiate  
Purchase Price**  
Willing Seller,  
Willing Buyer

**Buyer works with  
lender to  
determine  
financing gap**

**Buyer & IHT  
come to  
agreement on  
funding. Buyer  
accepts  
covenants**

- **Buyer's eligibility requirements confirmed**
- **HOAP funding amount approved**
- **Affordability covenants put in place.**

**HOME OWNERSHIP**

# New Residents, More Units Needed



## Donated (small) House



# Renovation Project





# Policy Initiatives Supporting Permanent Affordable Year-round Workforce

- Change zoning to allow for greater density.
- Allow smaller house building lots, on town sewer and water, exclusively for year-round workforce families.
- 1% tax on home sales >\$1,000,000 supporting affordable housing.
- Pass Dormitory Zones, preferably walkable locations.
- Restrict Short-Term Rentals
- Identify vacant, underutilized, and town-owned parcels for affordable housing.
- Partner with developers to build and manage apartments for year-round workforce (JAX and others).
- Reduce property taxes on auxiliary affordable rental apartments for year-round employees.

# Island Housing Development

Nine 1400 sq. foot houses

## Ripples Hill, Mount Desert



**House under offer.**

# Ripple neighborhood gathering



# Collaboration with Maine Coast Heritage Trust assisted in purchasing 17 acres



Jones Marsh

**PURCHASED!**



# Jones Marsh Project - 11 single and duplex units



# TIF Project, Downtown Ellsworth

## 51-Unit Apartment Complex



# State Historic Tax Credits

Since 2008; 1533 affordable units and 2049 market rate units



# Lockwood Mill, Waterville

132 market-rate workforce apartments

