CANADIAN LOBSTER

U.S./Canada Lobster Town Meeting February 3 and 4, 2023 Portland, Maine

LCC core activities – focus on the lobster market

- 1. Marketing and promotion of Canadian Lobster
- 2. Market access advocacy and information sharing
- **3. Market intelligence** sharing with all members
- 4. Trade Development programs and projects
- 5. Media relations consistent positive messaging
- 6. Other key priorities of lobster sector (MSC)



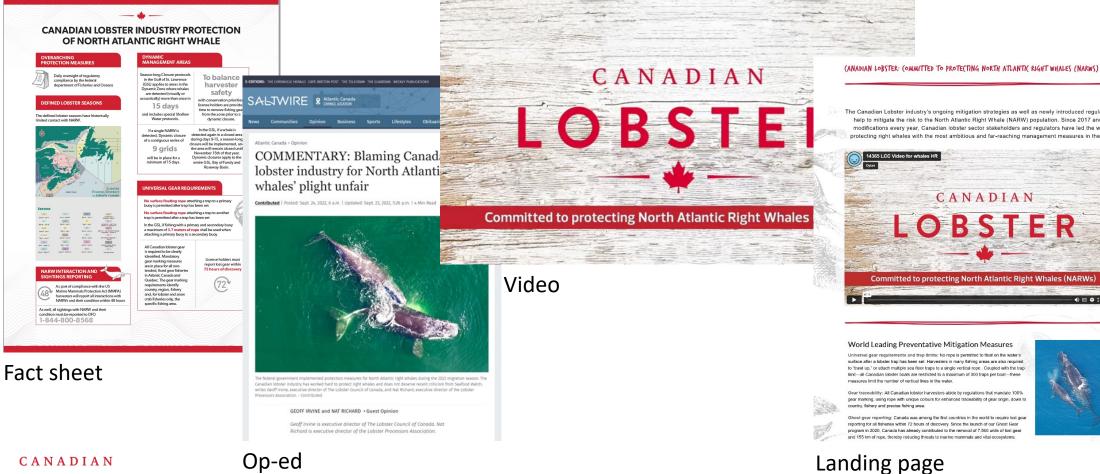
Sharing our story: Canadian Lobster and NARW

- Monterey Bay/Marine Conservation Society/WWF rating schemes consumer and trade focused materials focused on what the Canadian lobster industry is doing to protect North Atlantic Right Whales
- Materials include:
 - Op-ed/earned media
 - Industry focused fact sheets
 - Educational video material
 - Landing page on LobsterCouncilCanada.ca
 - Bilateral information sharing with U.S.A.



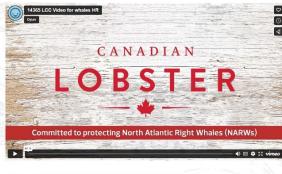


Sharing our story: Canadian Lobster and NARW



LOBSTER

The Canadian Lobster industry's ongoing mitigation strategies as well as newly introduced regulations all help to mitigate the risk to the North Atlantic Right Whale (NARW) population. Since 2017 and with modifications every year. Canadian lobster sector stakeholders and regulators have led the way on protecting right whales with the most ambitious and far-reaching management measures in the world



World Leading Preventative Mitigation Measures

surface after a lobster trap has been set. Harvesters in many fishing areas are also required to "trawl up," or attach multiple sea floor traps to a single vertical rope . Coupled with the trap limit-all Canadian lobster boats are restricted to a maximum of 300 traps per boat-these

gear marking, using rope with unique colours for enhanced traceability of gear origin, down to

reporting for all fisheries within 72 hours of discovery. Since the launch of our Ghost Gear program in 2020. Canada has already contributed to the removal of 7.560 units of lost gear

Sharing our story: Canadian Lobster and NARW

• Still to come:

- The Lobster Council of Canada will attend Seafood Expo in Barcelona this year to advocate for the industry
- Once launched, we'll drive Google Search ads to the landing page
- We'll cut the video into social media sized cuts and share those for industry use





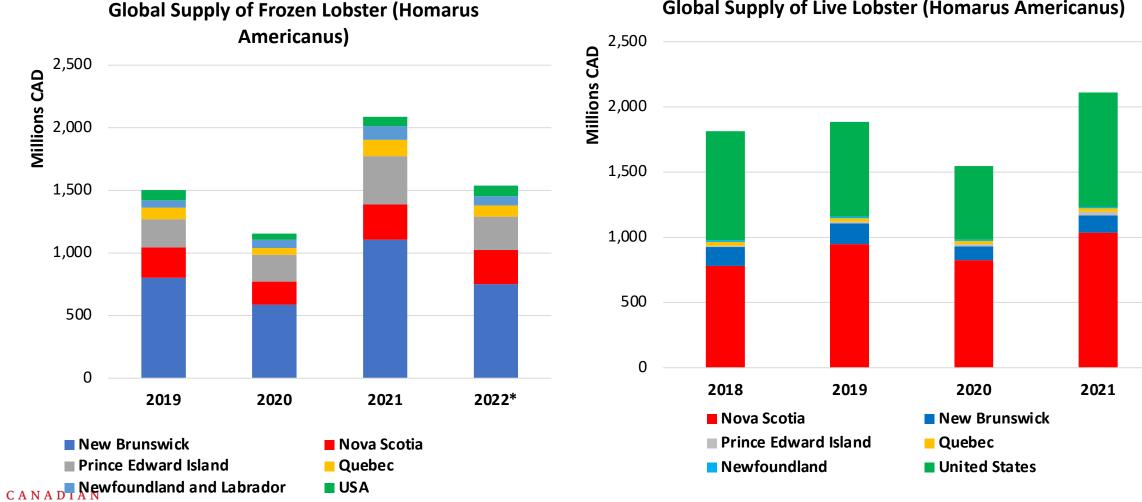
Canadian Lobster landed volume

- 9,500 inshore lobster licenses in five provinces
- Landed volume has been steady for last six years
- Offshore fishery quota is 720 MT total per year

Year	Metric Tons
2011	66,978
2012	74,790
2013	74,686
2014	92,779
2015	90,875
2016	90,624
2017	97,452
2018	99,553
2019	106,861
2020	95,309
2021	105,638



Global Supply of Homarus Americanus

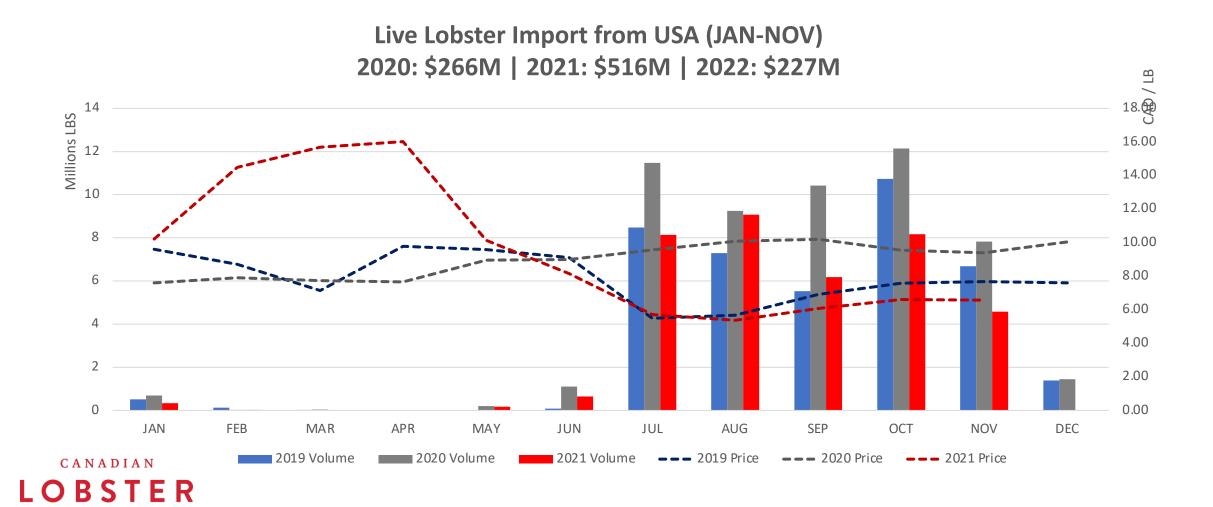


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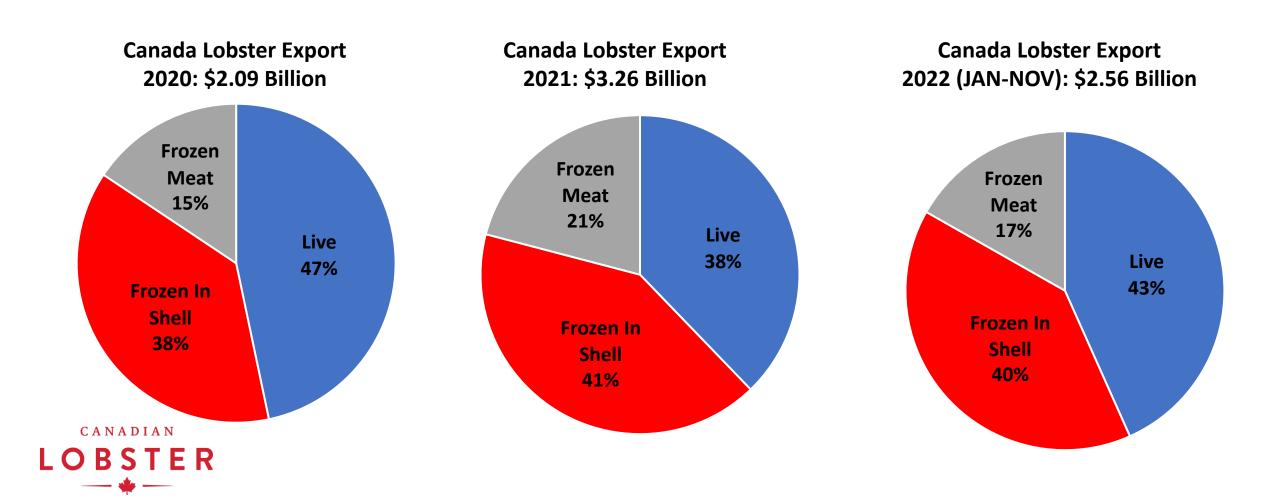
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Global Supply of Live Lobster (Homarus Americanus)

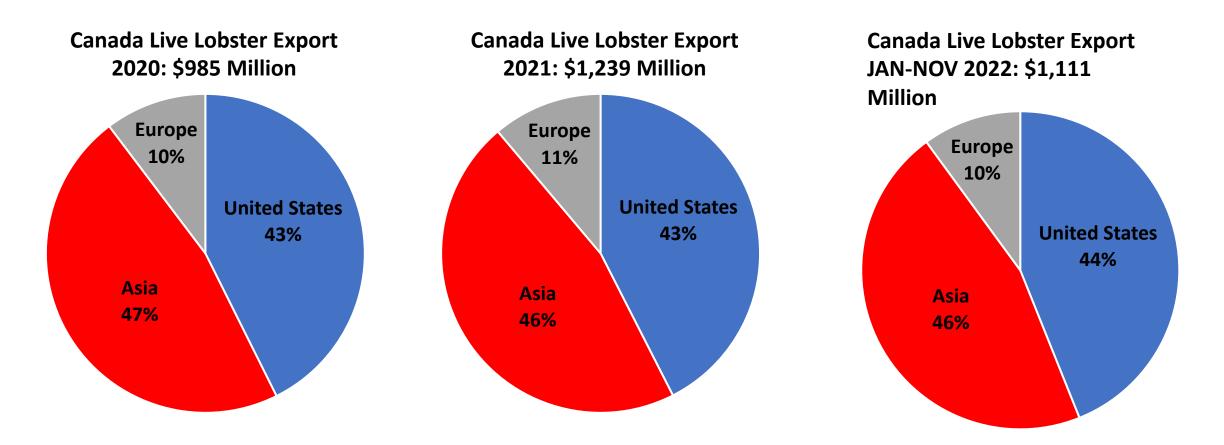
Lobster imports from U.S.A. – 2020-2022 to end Nov.



Canadian Lobster Exports 2020 – 2022 to end November

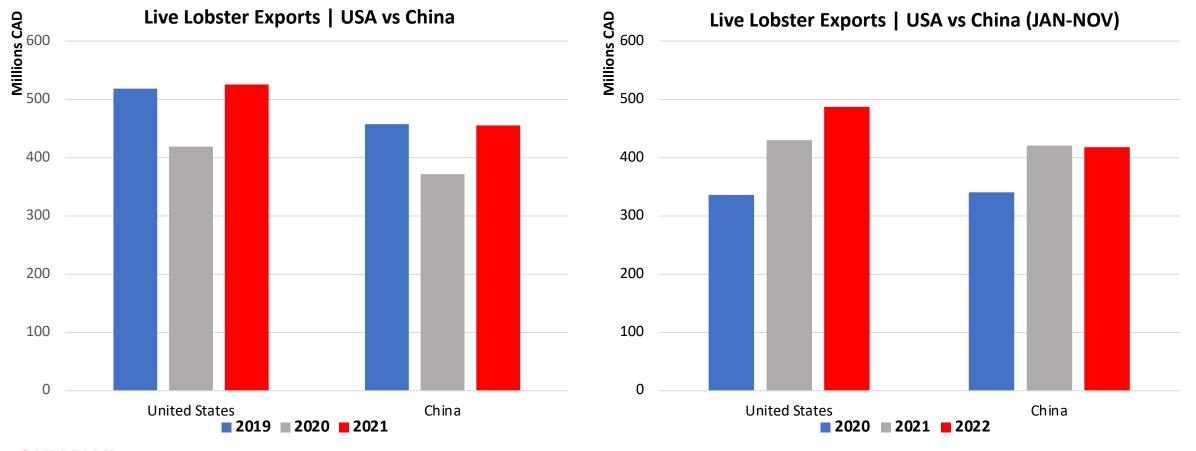


Live Lobster: Market Diversification 2020 – 2022 to end November



LOBSTER

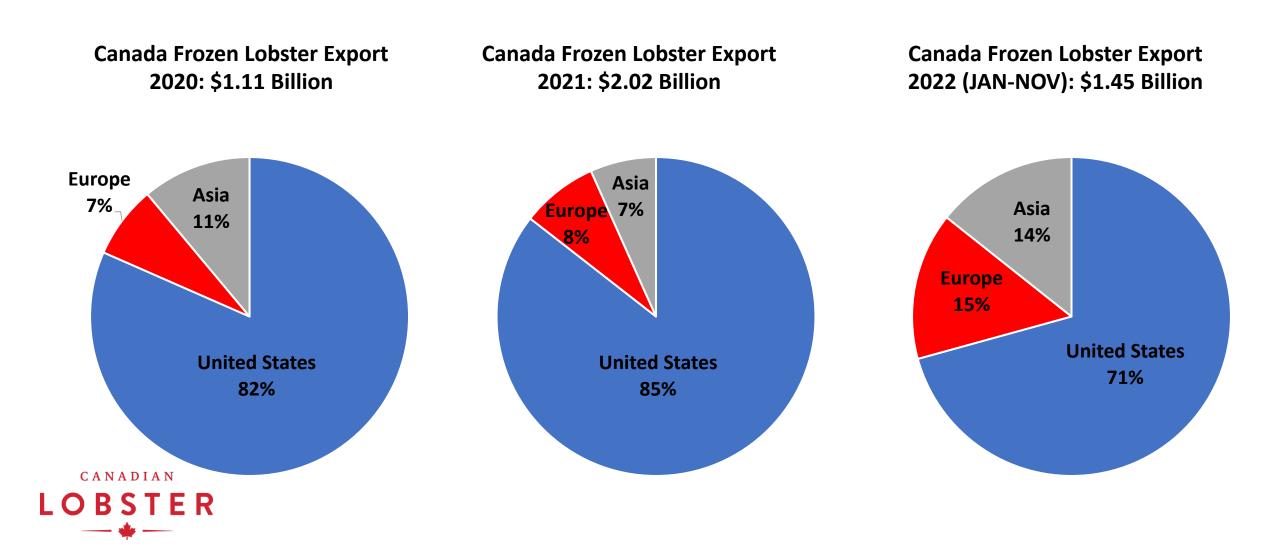
Canadian Live Lobster Exports – United States and China 2019-2021 and 2020-2022 to end November



C A N A D I A N

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Frozen Lobster: Market Diversification 2020 – 2022 to end November



Canadian Frozen Lobster Exports - International Markets 2019-2021 and 2020-2022 to end November

