



Business Membership Benefits & Services

The Lobster Institute is a resource for your business. We are here to provide benefits and services your business needs and can easily and quickly access. When you call us, you will get personal attention. If we don't have an answer right away, we'll do our best to find it for you. We are small enough to be nimble, yet with the international reach to connect with industry and scientific experts you need.

- ❖ **Guidance and Referrals** Access to technical outreach/guidance from Lobster Institute staff and/or referral to our Associate Faculty with expertise in a spectrum of fields – from business to biology to food science to engineering, and more.
- ❖ **Customized Educational Programs – we will come to you!** We can prepare educational programming tailored to your needs. Whether its training your staff or helping your customers better understand the lobster and the fishery, we can work with you on programs and provide materials that fit your situation.
- ❖ ***Lobster Bulletin*** Our *Lobster Bulletin* is your connection to the most up-to-date research and information to assist you in critical business decisions. Timely research on relevant lobster industry topics (i.e., resource health, environmental impacts, food science, engineering, economics, and more) conveniently emailed directly to you.
- ❖ ***Lobsters in the News*** A regular round-up of late-breaking lobster-relevant news and event information emailed directly to you.
- ❖ **Special Invitations** You will be invited to all Lobster Institute events and programs. You'll be on our priority invitation list for our signature Canadian/U.S. Lobster Town Meeting, our workshops, and all special events.
- ❖ **A Responsive Staff** We've been called the *Lobster 911 / 411*. Communication is our watchword. We're here to answer your questions or refer you to our network of topical experts. Director, Dr. Richard Wahle, and Associate Director, Cathy Billings, have over 50 person-years of research, service and outreach to the lobster industry.
- ❖ **A Worthwhile Investment** You'll have the satisfaction of knowing your membership allows the Institute to work for and with the lobster industry to sustain a healthy resource and a vital industry. Dues can be recorded as a business expense and as a worthwhile investment.

Connecting University of Maine resources with lobster industry stakeholders since 1987.



Business Membership Dues Options

You can become a General Member for a year, a Supporting Member that gives a little something extra to the lobster cause, or a Sustaining Lifetime Member – whatever level works best for you and your business.

	General Member	Supporting Member	Sustaining Lifetime Member*
Commercial Harvester	\$100	\$150 - \$5,000	\$5,000 +
Dealers/Distributors/Processor	\$1,000	\$1,500 - \$30,000	\$30,000 +
Restaurants (1-25)	\$1,000	\$1,500 - \$30,000	\$30,000 +
Restaurants (25 or more)	\$2,000	\$2,500 - \$50,000	\$50,000 +
Suppliers to the Industry**	\$500	\$1,000 - \$20,000	\$20,000 +
Trade Associations	\$100	\$150 - \$5,000	\$5,000 +

*A “[Sustaining Lifetime Member](#)” is one who pays an upfront amount of dues that will endow their supporting membership in perpetuity. Sustaining Lifetime Members may choose to pay their dues in one lump sum or up to four installments per year over a two-year period.

Endowing your dues means the lifetime dues amount (principal) is pooled with other funds and invested through the University of Maine Foundation, with a standard minimum return of 5% paid out each year for your dues. Given this return, sustaining dues of:

- ☐ \$5,000 will ensure an annual dues payment of \$250
- ☐ \$20,000 will ensure annual dues payment of \$1,000
- ☐ \$30,000 will ensure an annual dues payment of \$1,500
- ☐ \$50,000 will ensure an annual dues payment of \$2,500
- ☐ \$100,000 will ensure an annual dues payment of \$5,000

** Suppliers to the Industry include everything from bait suppliers, marine suppliers, boat builders, insurance companies, engine sales & repair services, and others whose companies are connected to the lobster industry.

NOTE: *Annual Dues paid to the Lobster Institute may be deductible as a business expense, but are not deductible as charitable contributions for Federal or State Income Tax Purposes. The Lobster Institute is not an advocacy group, and does not engage in legislative lobbying. Therefore, membership payments are not impacted by the Revenue Reconciliation Act and the entire amount can be considered as a business expenses.*

Lobster Institute
214 Libby Hall – University of Maine
Orono, ME 04469
www.lobsterinstitute.org
207-581-1443 lobsterinstitute@maine.edu

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Business Membership Dues Payment Form

Please check to box next to the Business Membership type you choose:

	General Member	Supporting Member	Sustaining Lifetime Member*
Commercial Harvester	<input type="checkbox"/> \$100	<input type="checkbox"/> \$150 - \$5,000	<input type="checkbox"/> \$5,000 +
Dealers/Distributors/Processor	<input type="checkbox"/> \$1,000	<input type="checkbox"/> \$1,500 - \$30,000	<input type="checkbox"/> \$30,000 +
Restaurants (1-25)	<input type="checkbox"/> \$1,000	<input type="checkbox"/> \$1,500 - \$30,000	<input type="checkbox"/> \$30,000 +
Restaurants (25 or more)	<input type="checkbox"/> \$2,000	<input type="checkbox"/> \$2,500 - \$50,000	<input type="checkbox"/> \$50,000 +
Suppliers to the Industry**	<input type="checkbox"/> \$500	<input type="checkbox"/> \$1,000 - \$20,000	<input type="checkbox"/> \$20,000 +
Trade Associations	<input type="checkbox"/> \$100	<input type="checkbox"/> \$150 - \$5,000	<input type="checkbox"/> \$5,000 +

Enclosed is the following amount:

Membership Dues Amount	\$
Additional Contribution	\$
TOTAL ENCLOSED	\$

Payment method: ☐ Check (payable to UMF-Lobster Institute) ☐ Visa ☐ MC

Credit Card # _____ Exp: _____ Ver. Code: _____

Company Name: _____

Contact Name: _____

Address: _____

City: _____ State/Province _____ Zip _____

Email: _____

Phone: _____ Cell Phone: _____

Website: _____

Harvester License Number: _____

Mail to:

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