The Master of Business Administration (MBA) program is designed to equip the student with the highest level of analytical, strategic, and leadership skills needed in a globally competitive workforce. Beginning fall semester 2015 our “Essential MBA” program is a 30 credit program if the student has all foundation (prerequisite) courses. The program is available in a fully online/distance format, and well as on-campus in a blended format where the student takes half or more of their courses live and the rest online.

The Maine Business School (MBS) is accredited by AACSB International--The Association to Advance Collegiate Schools of Business--the most significant accreditor of business schools. Thus you know that we provide quality programs taught by high quality faculty. We are extremely proud of our faculty, many of whom are well known nationally and internationally.

Our MBA program is referred to as the “Essential MBA” because it is designed to provide students with superb leadership, management, and analytical skill sets with a background in finance, accounting, and global engagement for the competitive work environment. On-campus students can also choose the 30 credit Accounting MBA, an accounting concentration appropriate for students with an undergraduate accounting degree or who have completed our undergraduate accounting certificate program. For more information on this program please go the UMaine MBA website at [http://umaine.edu/business/degrees-and-programs/mba/graduate-programs/](http://umaine.edu/business/degrees-and-programs/mba/graduate-programs/). Also offered are the MBA-JD joint degree program with the University of Maine School of Law, the Graduate Business Certificate (15 credit hours) offered online or on campus, and a 5-year MBA Program for non-business undergraduates. Matriculated students may study on a full-time or part-time basis.

All candidates for the MBA degree must complete the following seven required core courses (21 credit hours):

- BUA 601 Statistical Analysis and Modeling for Organizational Operations
- BUA 605 Creating and Capturing Value in the Digital Economy
- BUA 609 Financial Statement Analysis
- BUA 620 Law, Business, and Society
- BUA 626 Management of Contemporary Organizations
- BUA 649 Management Policy (Capstone Course)
- BUA 651 Financial Management

Students take three elective courses, which may include an international field study (BUA 596) which goes to a different part of the world every year and an internship (recommended for students without work experience).

BUA 605 and BUA 651 will be available fall 2015 for online students. BUA 626 and 609 will be available spring 2016 for online students. Other courses likely will be available online during the 2015-2016 academic year. By fall 2016 all courses necessary for an online MBA will be available online once per year.

Candidates for the MBA program must have a baccalaureate degree from a U.S. accredited college/university or comparable overseas bachelor’s degree. Undergraduate prerequisites in financial and managerial accounting, microeconomics, macroeconomics, statistics, marketing, management, and finance are required. Applicants with baccalaureate degrees already may alternatively take two accelerated courses offered online through the MBS in the summer and fall, respectively: BUA 400 Intro to Accounting and ECO 410 Introductory Economics. Post-baccalaureate MBA candidates may satisfy prerequisites in management, marketing, and finance through online tutorials.

Additional undergraduate prerequisites for the Accounting MBA include cost accounting, auditing, and federal taxation. All prerequisites must have a B- in each course.

For consideration of admission, an official Graduate Management Admission Test (GMAT) score of 550 is strongly preferred and a minimum of 500 required. A bachelor’s cumulative GPA of 3.0 is required, 3.5 preferred. Work experience is preferred. Applicants with GMAT scores below 500 or GPA below 3.0 may be considered for conditional admission based on other strong qualifications within the application. Applicants must also possess strong written, communication, and presentation skills. International students must also demonstrate English language proficiency. Consult the MBA or Graduate School website for complete details on program requirements and application process.

The Maine Business School is on rolling admissions; however, completed applications should be received by July 1 for Fall admission; November 1 for Spring admission.

MAINE’S LAND GRANT AND SEA GRANT UNIVERSITY

A Member of the University of Maine System
Financial Aid

A limited number of competitive graduate assistantships and scholarships are available each year to eligible full and part-time students. Completed applications are automatically screened for consideration of awards. Domestic students applying for FAFSA or Stafford loans should apply early, cognizant of deadlines.

The Maine Business School welcomes applicants from around the world who desire to thrive in our atmosphere of academic excellence, strategic leadership, and professional development, with a commitment to being catalysts for positive change in business and community. Students come from diverse professional, educational, and cultural backgrounds. Our MBA program is well respected and recognized nationally and internationally.

Correspondence

General inquiries:  
The Graduate School  
5775 Stodder Hall Room 42  
The University of Maine  
Orono, ME 04469-5775  
207-581-3291  
graduate@maine.edu

Primary contact – program specific inquiries:  
Graduate Programs Office  
5723 D.P. Corbett Business Bldg. Rm 209  
The University of Maine  
Orono, ME 04469-5723  
207-581-1973  
MBA@maine.edu

Faculty


Jean Henri Akone, Ph.D. (University of Texas at San Antonio, 2013), Assistant Professor of Accounting. Financial and managerial accounting.

David J. Barrett, CPA, MSA (Indiana University), Lecturer in Accounting. Financial Accounting, Financial Statement Analysis.

Richard H. Borgman, Ph.D. (University of Florida, 1994), Director of MBA Program and Professor of Finance. Financial institution management, securitization, portfolio risk management, asset pricing, international finance.

Martha A. Broderick, J.D. (Western New England School of Law, 1983), Instructor of Business Law.

Steven C. Colburn, Ph.D. (University of Georgia, 1989), Associate Professor of Accounting. Taxation of individuals, corporations, trusts and estates, with emphasis on tax planning.

Wendy Coons, M.S.A. (University of Maine, 2006), Lecturer in Accounting.

Patti Collett-Miles, Ph.D. (University of Texas at Arlington, 2008), Associate Professor of Management.

Harold Z. Daniel, Ph.D. (University of Connecticut, 1997), Associate Professor of Marketing. Organizational buying behavior and strategic acquisition, collaborative research and development, strategic management of technology, consumer satisfaction, student retention in higher education.

Niclas Erhardt, Ph.D. (Rutgers University, 2008). Associate Professor of Human Resource Management.

C. Matt Graham, Ph.D. (Nova Southeastern University, 2013), Assistant Professor of Management Information Systems.

Jason Harkins, Ph.D. (University of Oklahoma, 2008), Associate Professor of Management.

Nory B. Jones, Ph.D. (University of Missouri, 2001), Professor of Management Information Systems. Knowledge management, collaborative technologies, and diffusion of technological innovations.

John F. Mahon, D.B.A. (Boston University, 1982), Founding Director of the School of Policy and International Affairs, John M. Murphy Chair of International Business Policy and Strategy. Professor of Management. Management policy and strategy, global strategy.

Ivan M. Manev, Ph.D. (Boston College, 1997), Dean of the Maine Business School, Nicholas Salgo Professor of Business Administration and Professor of Management. Management of the multinational corporation, formation of strategy and competitive advantage in social networks, management in post-communist transition societies.

Grant Miles, Ph.D. (Pennsylvania State University, 1994), Associate Professor of Management. Strategic management, organization theory, and business ethics.

Susan E. Myrden, Ph.D. (Saint Mary’s University, 2013), Assistant Professor of Marketing. Service marketing, service-Profit chain, employee engagement.

Terry B. Porter, Ph.D. (University of Massachusetts - Amherst, 2006), Associate Professor of Management. Business strategy and policy, top and middle management strategic roles, multinational and multicultural strategic management, ethics & social responsibility in business policy.

Clint Relyea, Ed.D. (Arkansas State University, 2005), Lecturer in Management.

Matthew Skaves, M.B.A. (University of Maine, 2005), Lecturer in Finance and Accounting.

Scott Spolan, J.D. (New York Law School, 1979), Lecturer in Management.

Robert A. Strong, Ph.D. (Pennsylvania State University, 1983), University of Maine Foundation Professor of Investment Education and Professor of Finance. The dividend growth rate implied in common stock beta; asset allocation and purchasing power risk; bond portfolio duration.

Ebru Ulusoy, Ph.D. (University of Texas, Pan American, 2011), Assistant Professor of Marketing.

Gloria Vollmers, Ph.D. (University of North Texas, 1993), Professor of Accounting. History of accounting, ethics in accounting and business, business history.

Stephanie A. Welcomer, Ph.D. (Pennsylvania State University, 1997), Associate Dean of the Maine Business School and Associate Professor of Management. Social and cognitive networks, stakeholder theory, organizations and the natural environment.

Please visit our web site: http://www.umaine.edu/business/mba

Updated: 03/2/15